

Ontological Coaching and Leadership in Action



Melbourne 2019

An experiential workshop on a
powerful new approach to
coaching and leadership



ONTOLOGICAL COACHING AND LEADERSHIP IN ACTION

Ontological Coaching and Leadership in Action is Newfield Institute's three-day workshop introducing a powerful new approach to personal and organisational coaching.

Join us for a profound learning experience that will allow you to:

- Engage with a powerful, highly effective approach to coaching and leading, capable of generating deep positive change
- Greatly increase your own ability and capacity for masterful living and action
- Lead authentically with greater influence and impact
- Develop more constructive and mutually fulfilling relationships in both your personal and professional life

“Theory without practice is foolish, practice without theory is dangerous.”

Ancient Chinese Philosophy

INTRODUCING A UNIQUELY POWERFUL APPROACH TO LEARNING, LEADING AND COACHING

Ontological Coaching is an extraordinarily powerful methodology for generating real change at the individual, team and organisational level. It is highly effective because it is based on a new practical understanding of the power of language, moods and conversations for sustainable behavioural and cultural change.



Ontological Coaching focuses on our **Way of Being**, which is a dynamic interrelationship between three areas of human existence – **language, emotions and body**. Way of Being contains our often deep-seated perceptions and attitudes and is the underlying driver of our behaviour and communication. Ontological coaching has a holistic orientation that respectfully generates learning in all three areas of language, emotions and body as the catalyst for substantive and sustainable change.



WORKSHOP CONTENT

The workshop is interactive and highly experiential and includes coaching practice.

At the end of the workshop, you will be able to:

- Understand the conceptual framework and principles of Ontological Coaching
- Understand how specific linguistic actions shape reality and how they can be used effectively in coaching to shift behaviour
- Apply a different and deeper approach to the role of listening in coaching
- Understand the pivotal role of moods and emotions in coaching for deep and sustainable change
- Recognise, work with and shift the ways moods and emotions impact on communication, behaviour and performance
- Observe and work with the interconnection between basic moods, body posture and language

WHO WILL BENEFIT FROM ATTENDING THIS WORKSHOP?

Ontological Coaching and Leadership in Action is highly applicable for:

- Existing and aspiring coaches
- Organisational consultants, leaders and managers
- Professionals operating in highly people-focused environments
- Individuals interested in substantive personal development

ICF APPROVED COACH EDUCATION

This workshop is recognised by the ICF as 24 Continuing Coach Education Units (CCEU) in Core Coaching Competencies.

ABOUT NEWFIELD INSTITUTE

Newfield Institute is an international educational, coaching and consulting company specialising in the development of coaches, leaders and managers. As one of the most highly regarded coach training schools in the Asia-Pacific region, Newfield Institute specialises in a powerful and highly effective methodology called Ontological Coaching. Whilst there is a substantial intellectual foundation to Ontological Coaching, Newfield Institute's coach training programs are highly practical, experiential and 'hands on'. Since 1996, the Institute has trained over 3,000 professionals through their public programs.

WORKSHOP LEADERS AND COACHES

ALAN SIELER

Alan is the founder and Director of Newfield Institute. As a world leader in ontological coaching he has written extensively on the relevance of Ontology to living, working, learning and coaching. Alan focuses on the communication processes that build a collaborative and high performance organisational culture. His work as a consultant, workshop leader and executive coach is solidly grounded and highly engaging.

MARK RAYMOND

Mark has built a successful coaching practice and has effectively applied ontological coaching principles with individuals and groups in organisations in a range of different situations. He has an engaging style and provides valuable insights for workshop participants in applying the learning and building on their previous experiences.

SUPPORT COACHES

Other accredited Ontological Coaches will also be assisting in different sections of the workshop.

WORKSHOP DATES & FEES FOR 2019 (all pricing incl. 10% GST): MELBOURNE

| WORKSHOP DATES | WORKSHOP TIMES | SUPER EARLY BIRD FEE | EARLY BIRD FEE | STANDARD FEE |
|----------------|-----------------|--------------------------|-------------------------|----------------------------|
| 16 – 18 May | 9am - 6pm Daily | \$1,795 by 16 April 2019 | \$1,995 by 2 May 2019 | \$2,395 after 2 May 2019 |
| 11 – 13 July | 9am - 6pm Daily | \$1,795 by 13 June 2019 | \$1,995 by 27 June 2019 | \$2,395 after 27 June 2019 |

VENUE: Beau Monde International Hotel, 934 Doncaster Rd, Doncaster

REGISTRATION FORM: ONTOLOGICAL COACHING AND LEADERSHIP IN ACTION

EMAIL the completed registration to: alan@newfieldinstitute.com.au, or

MAIL to Newfield Institute Pty Ltd, 7 Rigani Court, Blackburn, Victoria 3130 or **FAX** to 03 9878 0394

ONTOLOGICAL COACHING AND LEADERSHIP IN ACTION - MELBOURNE

16 – 18 May 2019

11 – 13 July 2019

VENUE:

Beau Monde International Hotel,
934 Doncaster Rd, Doncaster

Name: _____

Address: _____

Suburb: _____

State: _____

Postcode: _____

Home Phone: _____

Work Phone: _____

Mobile: _____

Fax: _____

Email: _____

FOR ENQUIRIES AND FURTHER INFORMATION

Please contact:

ALAN SIELER at Newfield Institute Pty Ltd

Phone: 03 9878 5501

Email: info@newfieldinstitute.com.au

I wish to pay (please tick)

Pricing includes 10% GST

STANDARD FEE: \$2,395

EARLY BIRD FEE: \$1,995

SUPER EARLY BIRD FEE: \$1,795

I enclose payment of \$ _____

PAYMENT METHOD (please tick)

Visa

Mastercard

Bank Transfer

Cheque

Credit Card No: _____

Name: _____

Expiry Date: _____

Amount: \$ _____

Cardholder Signature:

Bank Transfer: Newfield Institute Pty Ltd

Bank: Westpac

BSB: 033-172

Account No: 172432

Cheques made payable to: 'Newfield Institute Pty Ltd'

REGISTRATION CANCELLATION POLICY

Cancellations notified in writing:

- 7 or more days prior to the workshop – refund available less a \$110 administration fee
- Less than 7 days prior to the workshop – no refund but registration can be transferred to the next Ontological Coaching and Leadership in Action



Newfield Institute Pty Ltd
Corporate & Personal Transformation
ABN: 90 078 688 516
info@newfieldinstitute.com.au
www.newfieldinstitute.com.au

MELBOURNE - Head Office
7 Rigani Court
Blackburn VIC 3130
Australia
Tel: +61 3 9878 5501
Fax: +61 3 9878 0394

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