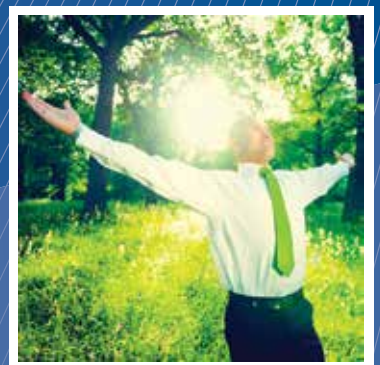


# Ontological Coaching and Leadership in Action



## *Melbourne 2020*

An experiential workshop on a  
powerful new approach to  
coaching and leadership



## ONTOLOGICAL COACHING AND LEADERSHIP IN ACTION

**Ontological Coaching and Leadership in Action is Newfield Institute's three-day workshop introducing a powerful new approach to personal and organisational coaching.**

**Join us for a profound learning experience that will allow you to:**

- Engage with a powerful, highly effective approach to coaching and leading, capable of generating deep positive change
- Greatly increase your own ability and capacity for masterful living and action
- Lead authentically with greater influence and impact
- Develop more constructive and mutually fulfilling relationships in both your personal and professional life

*“Theory without practice is foolish, practice without theory is dangerous.”*

Ancient Chinese Philosophy

## INTRODUCING A UNIQUELY POWERFUL APPROACH TO LEARNING, LEADING AND COACHING

**Ontological Coaching** is an extraordinarily powerful methodology for generating real change at the individual, team and organisational level. It is highly effective because it is based on a new practical understanding of the power of language, moods and conversations for sustainable behavioural and cultural change.



**Ontological Coaching** focuses on our **Way of Being**, which is a dynamic interrelationship between three areas of human existence – **language, emotions and body**. Way of Being contains our often deep-seated perceptions and attitudes and is the underlying driver of our behaviour and communication. Ontological coaching has a holistic orientation that respectfully generates learning in all three areas of language, emotions and body as the catalyst for substantive and sustainable change.



## WORKSHOP CONTENT

The workshop is interactive and highly experiential and includes coaching practice.

### At the end of the workshop, you will be able to:

- Understand the conceptual framework and principles of Ontological Coaching
- Understand how specific linguistic actions shape reality and how they can be used effectively in coaching to shift behaviour
- Apply a different and deeper approach to the role of listening in coaching
- Understand the pivotal role of moods and emotions in coaching for deep and sustainable change
- Recognise, work with and shift the ways moods and emotions impact on communication, behaviour and performance
- Observe and work with the interconnection between basic moods, body posture and language

## WHO WILL BENEFIT FROM ATTENDING THIS WORKSHOP?

Ontological Coaching and Leadership in Action is highly applicable for:

- Existing and aspiring coaches
- Organisational consultants, leaders and managers
- Professionals operating in highly people-focused environments
- Individuals interested in substantive personal development

## ICF APPROVED COACH EDUCATION

This workshop is recognised by the ICF as 24 Continuing Coach Education Units (CCEU) in Core Coaching Competencies.

## ABOUT NEWFIELD INSTITUTE

Newfield Institute is an international educational, coaching and consulting company specialising in the development of coaches, leaders and managers. As one of the most highly regarded coach training schools in the Asia-Pacific region, Newfield Institute specialises in a powerful and highly effective methodology called Ontological Coaching. Whilst there is a substantial intellectual foundation to Ontological Coaching, Newfield Institute's coach training programs are highly practical, experiential and 'hands on'. Since 1996, the Institute has trained over 3,000 professionals through their public programs.

## WORKSHOP LEADERS AND COACHES

### ALAN SIELER

Alan is the founder and Director of Newfield Institute. As a world leader in ontological coaching he has written extensively on the relevance of Ontology to living, working, learning and coaching. Alan focuses on the communication processes that build a collaborative and high performance organisational culture. His work as a consultant, workshop leader and executive coach is solidly grounded and highly engaging.

### MARK RAYMOND

Mark has built a successful coaching practice and has effectively applied ontological coaching principles with individuals and groups in organisations in a range of different situations. He has an engaging style and provides valuable insights for workshop participants in applying the learning and building on their previous experiences.

### SUPPORT COACHES

Other accredited Ontological Coaches will also be assisting in different sections of the workshop.

## WORKSHOP DATES & FEES FOR 2020 (all pricing incl. 10% GST): MELBOURNE

WORKSHOP DATES	WORKSHOP TIMES	SUPER EARLY BIRD FEE	EARLY BIRD FEE	STANDARD FEE
21 – 23 May	9am - 6pm Daily	\$1,795 by 23 April 2020	\$1,995 by 14 May 2020	\$2,395 after 14 May 2020
9 – 11 July	9am - 6pm Daily	\$1,795 by 11 June 2020	\$1,995 by 25 June 2020	\$2,395 after 25 June 2020

**VENUE:** Beau Monde International Hotel, 934 Doncaster Rd, Doncaster

### REGISTRATION FORM: ONTOLOGICAL COACHING AND LEADERSHIP IN ACTION

**EMAIL** the completed registration to: alan@newfieldinstitute.com.au, or

**MAIL** to Newfield Institute Pty Ltd, 7 Rigani Court, Blackburn, Victoria 3130

#### ONTOLOGICAL COACHING AND LEADERSHIP IN ACTION - MELBOURNE

21 – 23 May 2020

9 – 11 July 2020

**VENUE:**

Beau Monde International Hotel,  
934 Doncaster Rd, Doncaster

**Name:** \_\_\_\_\_

**Address:** \_\_\_\_\_

**Suburb:** \_\_\_\_\_

**State:** \_\_\_\_\_

**Postcode:** \_\_\_\_\_

**Home Phone:** \_\_\_\_\_

**Work Phone:** \_\_\_\_\_

**Mobile:** \_\_\_\_\_

**Fax:** \_\_\_\_\_

**Email:** \_\_\_\_\_

#### FOR ENQUIRIES AND FURTHER INFORMATION

**Please contact:**

**ALAN SIELER** at Newfield Institute Pty Ltd

**Phone:** 03 9878 5501

**Email:** info@newfieldinstitute.com.au

#### I wish to pay (please tick)

Pricing includes 10% GST

**STANDARD FEE:** \$2,395

**EARLY BIRD FEE:** \$1,995

**SUPER EARLY BIRD FEE:** \$1,795

**I enclose payment of \$** \_\_\_\_\_

#### PAYMENT METHOD (please tick)

Visa

Mastercard

Bank Transfer

Cheque

**Credit Card No:** \_\_\_\_\_

**Name:** \_\_\_\_\_

**Expiry Date:** \_\_\_\_\_

**Amount:** \$ \_\_\_\_\_

**Cardholder Signature:**

\_\_\_\_\_

**Bank Transfer:** Newfield Institute Pty Ltd

**Bank:** Westpac

**BSB:** 033-172

**Account No:** 172432

**Cheques made payable to:** 'Newfield Institute Pty Ltd'

#### REGISTRATION CANCELLATION POLICY

Cancellations notified in writing:

- 7 or more days prior to the workshop – refund available less a \$110 administration fee
- Less than 7 days prior to the workshop – no refund but registration can be transferred to the next Ontological Coaching and Leadership in Action



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