

# Coaching in Action Workshop

## *Brisbane 2010*

An experiential introduction  
to a powerful new approach  
to coaching



## COACHING IN ACTION

**Coaching in Action is Newfield Institute's three-day workshop introducing an ontological approach to personal and organisational coaching.**

**Join us for a profound learning experience that will allow you to:**

- Engage with a powerful, highly effective approach to coaching, capable of generating deep positive change
- Greatly increase your own ability and capacity for masterful living and action
- Lead authentically with greater influence and impact
- Develop more constructive and mutually fulfilling relationships in both your personal and professional life

## INTRODUCING A UNIQUELY POWERFUL APPROACH TO LEARNING AND COACHING

**Ontological Coaching** is an extraordinarily powerful methodology for generating real change at the individual, team and organisational level. It is highly effective because it is based on a new practical understanding of the power of language, moods and conversations for sustainable behavioural and cultural change.



**Ontological Coaching** focuses on our **Way of Being**, which is a dynamic interrelationship between three areas of human existence – **language, emotions and body**. Way of Being contains our often deep-seated perceptions and attitudes and is the underlying driver of our behaviour and communication. Ontological coaching has a holistic orientation that respectfully generates learning in all three areas of language, emotions and body as the catalyst for substantive and sustainable change.



## WORKSHOP CONTENT

The workshop is interactive and highly experiential and includes coaching practice.

### At the end of the workshop, you will be able to:

- Understand the conceptual framework and principles of Ontological Coaching
- Understand how specific linguistic actions shape reality and how they can be used effectively in coaching to shift behaviour
- Apply a different and deeper approach to the role of listening in coaching
- Understand the pivotal role of moods and emotions in coaching for deep and sustainable change
- Recognise, work with and shift the ways moods and emotions impact on communication, behaviour and performance
- Observe and work with the interconnection between basic moods, body posture and language

## WHO WILL BENEFIT FROM ATTENDING THIS WORKSHOP?

Coaching in Action is highly applicable for:

- Existing and aspiring coaches
- Organisational consultants, leaders and managers
- Professionals operating in highly people-focused environments
- Individuals interested in substantive personal development

*“Theory without practice is foolish, practice without theory is dangerous.”*

Ancient Chinese Philosophy

## ABOUT NEWFIELD INSTITUTE

Newfield Institute is an international educational, coaching and consulting company specialising in the development of coaches, leaders and managers. As one of the most highly regarded coach training schools in the Asia-Pacific region, Newfield Institute specialises in a powerful and highly effective methodology called Ontological Coaching. Whilst there is a substantial intellectual foundation to Ontological Coaching, Newfield Institute's coach training programs are highly practical, experiential and 'hands on'. Since 1996, the Institute has trained over 1000 professionals through their public programs.

## WORKSHOP LEADERS AND COACHES

### ALAN SIELER

Alan is the founder and Director of Newfield Institute. As a world leader in ontological coaching he has written extensively on the relevance of Ontology to living, working, learning and coaching. Alan focuses on the communication processes that build a collaborative and high performance organisational culture. His work as a consultant, workshop leader and executive coach is solidly grounded and highly engaging.

### TONY CAREW

As a successful executive coach and consultant, Tony has extensive experience in using ontological coaching to generate significant change for senior management teams. His passion, insight and skilled coaching empower workshop participants to put Coaching in Action to immediate use.

## SUPPORT COACHES

Other accredited Ontological Coaches will also be assisting in different sections of the workshop.

## WORKSHOP DATES & FEES FOR 2010:

### BRISBANE

| WORKSHOP DATES | WORKSHOP TIMES           | STANDARD WORKSHOP FEES<br>All pricing inc 10% GST | 15% EARLY BIRD DISCOUNT<br>All pricing inc 10% GST   |
|----------------|--------------------------|---|--|
| 5-7 May 2010   | 8.30am - 5.30pm<br>Daily | \$1,682   | \$1,430 (incl.GST) payable in full by 21 April, 2010 |

**LOCATION:** Bardon Centre, Simpson's Road, Bardon

## REGISTRATION FORM: COACHING IN ACTION WORKSHOP

PLEASE RETURN COMPLETED ENROLMENT FORM BY MAIL TO:

Newfield Institute Pty Ltd, 7 Rigani Court, Blackburn, Victoria 3130 Australia, OR FAX TO: +613 9878 0394

**Brisbane Coaching in Action Workshop**  
**5-7 May 2010**

**LOCATION:**

Bardon Centre, Simpson's Road, Bardon

Name: \_\_\_\_\_

Address: \_\_\_\_\_

Suburb: \_\_\_\_\_

State: \_\_\_\_\_

Postcode: \_\_\_\_\_

Home Phone: \_\_\_\_\_

Work Phone: \_\_\_\_\_

Mobile: \_\_\_\_\_

Fax: \_\_\_\_\_

Email: \_\_\_\_\_

**I wish to pay (please tick)**

Pricing includes 10% GST

**STANDARD FEE:** \$1,682

**EARLY BIRD FEE:** \$1,430

I enclose payment of \$ \_\_\_\_\_

**PAYMENT METHOD (please tick)**

Visa

Mastercard

Bank Transfer

Cheque

**Credit Card No:** \_\_\_\_\_

**Name:** \_\_\_\_\_

**Expiry Date:** \_\_\_\_\_

**Amount:** \$ \_\_\_\_\_

**Cardholder Signature:**

\_\_\_\_\_

**Bank Transfer:** Newfield Institute Pty Ltd

**Bank:** Westpac

**BSB:** 033-172

**Account No:** 172432

**Cheques made payable to:** 'Newfield Institute Pty Ltd'

*We look forward to learning and working together.*



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