

Coaching in Action Workshop *Melbourne 2010*

An experiential introduction
to a powerful new approach
to coaching



COACHING IN ACTION

Coaching in Action is Newfield Institute's three-day workshop introducing an ontological approach to personal and organisational coaching.

Join us for a profound learning experience that will allow you to:

- Engage with a powerful, highly effective approach to coaching, capable of generating deep positive change
- Greatly increase your own ability and capacity for masterful living and action
- Lead authentically with greater influence and impact
- Develop more constructive and mutually fulfilling relationships in both your personal and professional life

INTRODUCING A UNIQUELY POWERFUL APPROACH TO LEARNING AND COACHING

Ontological Coaching is an extraordinarily powerful methodology for generating real change at the individual, team and organisational level. It is highly effective because it is based on a new practical understanding of the power of language, moods and conversations for sustainable behavioural and cultural change.



Ontological Coaching focuses on our **Way of Being**, which is a dynamic interrelationship between three areas of human existence – **language, emotions and body**. Way of Being contains our often deep-seated perceptions and attitudes and is the underlying driver of our behaviour and communication. Ontological coaching has a holistic orientation that respectfully generates learning in all three areas of language, emotions and body as the catalyst for substantive and sustainable change.



WORKSHOP CONTENT

The workshop is interactive and highly experiential and includes coaching practice.

At the end of the workshop, you will be able to:

- Understand the conceptual framework and principles of Ontological Coaching
- Understand how specific linguistic actions shape reality and how they can be used effectively in coaching to shift behaviour
- Apply a different and deeper approach to the role of listening in coaching
- Understand the pivotal role of moods and emotions in coaching for deep and sustainable change
- Recognise, work with and shift the ways moods and emotions impact on communication, behaviour and performance
- Observe and work with the interconnection between basic moods, body posture and language

WHO WILL BENEFIT FROM ATTENDING THIS WORKSHOP?

Coaching in Action is highly applicable for:

- Existing and aspiring coaches
- Organisational consultants, leaders and managers
- Professionals operating in highly people-focused environments
- Individuals interested in substantive personal development

“Theory without practice is foolish, practice without theory is dangerous.”

Ancient Chinese Philosophy

ABOUT NEWFIELD INSTITUTE

Newfield Institute is an international educational, coaching and consulting company specialising in the development of coaches, leaders and managers. As one of the most highly regarded coach training schools in the Asia-Pacific region, Newfield Institute specialises in a powerful and highly effective methodology called Ontological Coaching. Whilst there is a substantial intellectual foundation to Ontological Coaching, Newfield Institute's coach training programs are highly practical, experiential and 'hands on'. Since 1996, the Institute has trained over 1000 professionals through their public programs.

WORKSHOP LEADERS AND COACHES

ALAN SIELER

Alan is the founder and Director of Newfield Institute. As a world leader in ontological coaching he has written extensively on the relevance of Ontology to living, working, learning and coaching. Alan focuses on the communication processes that build a collaborative and high performance organisational culture. His work as a consultant, workshop leader and executive coach is solidly grounded and highly engaging.

PETER THORNEYCROFT

Peter has a diverse professional background as a psychologist, organisational coach and consultant, university lecturer and teacher. He is also a musician and brings a unique dimension to the workshop, skilfully using music and the use of the body to facilitate learning.

SUPPORT COACHES

Other accredited Ontological Coaches will also be assisting in different sections of the workshop.

WORKSHOP DATES & FEES FOR 2010: MELBOURNE

| WORKSHOP DATES | WORKSHOP TIMES | STANDARD WORKSHOP FEES All pricing inc 10% GST | 15% EARLY BIRD DISCOUNT All pricing inc 10% GST |
|----------------|-----------------|---|--|
| 25-27 March | 9am - 6pm Daily | \$1,430 | \$1,215 payable in full by 15 March, 2010 |
| 27-29 May | 9am - 6pm Daily | \$1,430 | \$1,215 payable in full by 17 May, 2010 |
| 22-24 July | 9am - 6pm Daily | \$1,430 | \$1,215 payable in full by 12 July, 2010 |
| 9-11 September | 9am - 6pm Daily | \$1,430 | \$1,215 payable in full by 30 August, 2010 |

VENUE: Beau Monde International Hotel, 934 Doncaster Road, Doncaster, VIC 3108

REGISTRATION FORM: COACHING IN ACTION WORKSHOP

PLEASE RETURN COMPLETED ENROLMENT FORM BY MAIL TO:

Newfield Institute Pty Ltd, 7 Rigani Court, Blackburn, Victoria 3130 Australia, OR FAX TO: +613 9878 0394

WORKSHOP DATES FOR 2010

Please tick required dates

- [] 25-27 March 2010
[] 27-29 May 2010
[] 22-24 July 2010
[] 9-11 September 2010

VENUE: Beau Monde International Hotel,
934 Doncaster Road, Doncaster, VIC 3108

Name: _____

Address: _____

Suburb: _____

State: _____

Postcode: _____

Home Phone: _____

Work Phone: _____

Mobile: _____

Fax: _____

Email: _____

*We look forward to learning and
working together.*

I wish to pay (please tick)

Pricing includes 10% GST

- [] **STANDARD FEE:** \$1,430
[] **EARLY BIRD FEE:** \$1,215

I enclose payment of \$ _____

PAYMENT METHOD (please tick)

- [] Visa
[] Mastercard
[] Bank Transfer
[] Cheque

Credit Card No: _____

Name: _____

Expiry Date: _____

Amount: \$ _____

Cardholder Signature:

Bank Transfer: Newfield Institute Pty Ltd

Bank: Westpac

BSB: 033-172

Account No: 172432

Cheques made payable to: 'Newfield Institute Pty Ltd'



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